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**“WINNERS OF THE GOVERNOR’S AWARD FOR  
SAFETY EXCELLENCE ARE DEDICATED TO HIGH  
STANDARDS IN WORKPLACE SAFETY AND  
EMPLOYEE WELLNESS.”**

**– Governor Edward G. Rendell**

# Safety at the Highest Level Recognized from the Top

## AmQuip Crane Rental LLC Wins Governor's Award for Safety Excellence



Shown: Representatives from AmQuip, PA Department of Labor & Industry and IUOE 542  
Top (Left to Right) Jeffrey Hammons, Robert O'Brien, Elizabeth Crum, Paul Bachman, Jim Jones  
Bottom (Left to Right) Anthony Lusi, Stephen Stunder, John Dotzman



Shown: Representatives from AmQuip and the PA Department of Labor & Industry  
(Left to Right) Scott Elsing, Joe Nugent, Bruce Noto, Robert Pierce, William Keefer, Jeffrey Hammons, Robert Efaw, Lou Slota, Jay Doherty

### Amquip Crane Rental LLC one of 10 statewide winners of prestigious honor

**HARRISBURG** – AmQuip Crane Rental LLC in Philadelphia, PA, is one of 10 employers honored with this year's Governor's Award for Safety Excellence, which was presented during the 83rd Governor's Occupational Safety and Health Conference.

"Winners of the Governor's Award for Safety Excellence are dedicated to high standards in workplace safety and employee wellness," said Governor Edward G. Rendell. "These companies have implemented safety strategies that reduce on-the-job injuries, increase productivity and sharpen their competitive edge in a global economy. They serve as inspirations for all Pennsylvania workplaces to match their success."

Applicants for the Governor's Award for Safety Excellence must meet rigorous standards of achievement. The award recognizes successful employer-employee safety programs that produce tangible safety improvements.

AmQuip's machines range from small six-ton cranes to 500-ton, all-terrain crawler cranes. AmQuip's safety philosophy places each of its 360 employees in charge of safety programs. The company's strong safety culture has enabled AmQuip to go more than four years without a lost-time injury. Over the same time period, workers' compensation costs have been reduced by more than 83 percent.

The following is the complete list of 2009 GASE winners: AmQuip Crane Rental; C/G Electrodes; Cabot Supermetals; Concurrent Technologies Corp.; County of Franklin; Covanta Energy; Keystone Wood Specialties Inc.; Southern Chester County EMS; The RiteScreen Company; and Zippo Manufacturing Co.

# Happenings

## NEW JERSEY



Shown: Crane operator Andrew Dickinson

### THE EIFFEL TOWER OF MORRISTOWN COMES DOWN

September 30, 2009 Iron workers clamber atop 30-ton crane, being dismantled from luxury condo project built on site of Morristown's former Epstein's department store.

For the last year, it has dominated the Morristown skyline like nothing before. The construction crane atop the Epstein's redevelopment project has towered more than seven stories above the downtown, higher than the historic church steeples that have reached toward heaven for generations.

Foreman Chris Good from AmQuip said his crews expect to bring down the crane allowing the steeples to stand tall once again.

## BOSTON



### Boston, Massachusetts

September 16, 2009 Shaughnessy AmQuip setting the stage for U2 at Gillette Stadium.

## OHIO



### Middletown, Ohio

October 30, 2009 Operators Mark Snelling and Donnie Kroger setting 80 ton concrete beams for Armstrong Steel and Shelly Sands.



### Milford Township, Ohio

August 13, 2009 AmQuip partnered with Reffit's Towing to rescue a homeowner's pool which was victimized by a drunk driver. Operators Josh McMullin, Glenn Brant, and Matt Brueining used a 5120 b to recover the 7600 lb water logged jeep.

## LOUISIANA



### New Orleans, Louisiana

AmQuip's tower division helping build the LCRC Cancer Center; a research center designed around the needs of researchers developing the most up-to-date technologies for cancer treatments, diagnosis and prevention.

## INDIANA



### Hanover, Indiana

Constructing a 430' 765 KV transmission tower in Indiana for IRBY. The largest issue was the tower was located on a very steep slope going directly to the river 1000' feet below.



### Edwardsport, Indiana

July 2009 Our Chairman, Richard Bard taking the new Manitowoc 18000 for a test ride.

## PROJECT UPDATE

### Hartsfield-Jackson Atlanta Airport

As the project begins to wind down with an expected completion date of February 2010, the AmQuip team was successful in securing another order at the Airport.



Several employees had the opportunity to work in secured areas of the airport including live runways.

## HIGHLIGHTS

### AMQUIP SAFETY EXPERIENCE RANKED BEST IN CLASS

AmQuip Crane Rental, LLC. works in numerous states and subsequently has developed an Experience Modification Rating (EMR) factors for those states. An EMR of 1.0 is considered average. AmQuip's multistate experience would reflect an EMR of .762 for the 2009 policy periods. This type of experience rating is almost unheard of. These results show AmQuip's commitment to safety and to its people.

Implementation of a complete Safety, Risk & Claims Management department has led the way in protecting AmQuip's employees. Implementation of leading edge risk & safety programs has made the difference for AmQuip. These programs include: Supervisor Training in Accident Reduction Techniques (START), Drug and Alcohol Testing, Safety Measurements & Metrics, Incentive Programs, and Employee Training. These programs make AmQuip Best in Class when it comes to safety.

These programs work, as noted by the following accomplishment. AmQuip Achieves Platinum Designation by Harvard Contractor Safety Assessment Program. The assessment performed by ConstructSecure, Inc., measures both historical performance and forward-looking factors within a company's safety program. AmQuip scored in excess of 95% demonstrating outstanding performance.

# Happenings

## HIGHLIGHTS



October 14, 2009 "How does one crane company stand tall in a down economy?" The Wire Rope Exchange spotlights Elliott "The Crane People" on redefining local business.

Visit [www.amquip.com](http://www.amquip.com) for the full article.

## AMQUIP ATTENDS COAL-GEN 2009

August 18, 2009 AmQuip continues to demonstrate its expertise by providing turn-key solutions to the Power industry. Our most recent efforts were showcased at the Coal-Gen Trade Show in Charlotte, North Carolina. Coal-Gen is the industry's most dynamic event covering the latest topics affecting the design, development, upgrading, operation and maintenance of coal-fueled power plants.

Representatives from AmQuip including, President & COO, Frank Bardonaro were in attendance promoting AmQuip's ability to provide construction services ingenuitive solutions to today's ever changing demands for clean energy. AmQuip made an impact with its product information, promotional items as well as the highly anticipated raffle of our Potain MDT 178 tower crane model.

Over 2,500 were in attendance; exhibitors ranging from major construction companies such as Shaw, Jacobs, Bechtel, and Flour to vendors that cater to the power generation companies like American Electric Power, Duke Energy, East Kentucky Power Coop, and Progress Energy.

Where there is Energy there is AmQuip

## NEW HIRES



We are pleased to announce the appointment of **Frank McKinney** as Midwest Crane Specialist. Frank McKinney was most recently employed as a crane instructor with the Ohio Operating Engineers Apprenticeship and Training Program. Frank specializes in OSHA, MSHA, CDL and Rigging Training. In addition to being an instructor, Frank is a C.C.O. accredited Practical Examiner and is a C.C.O. certified operator. Frank has been around the crane and construction industry his entire life. Frank will work out of the Cincinnati area where his wife, Marla, and two sons, Austin and Nic, reside.

We are pleased to announce the appointment of **Gary White** as the Vice President of Branch Operations. Gary is a former senior management member at The Home Depot, having run all store operations for the Mid-Atlantic Region and managed installed sales nationally for the home improvement retailer.



AmQuip is pleased to announce that **Bryan Replegle** has been hired as the Crane Rental Specialist for the Greater Memphis Tennessee area. As AmQuip expands its Southeast footprint, Bryan will be responsible for key account management for Valero, assist with market opportunity analysis and identification of prospective customers as well as develop prospective taxi customers resulting in placement of equipment and operators in Memphis. Bryan has over 21 years experience in the crane and construction industry and was most recently employed as Senior Sales Manager at NES.

## PROMOTION

### AMQUIP CRANE RENTAL LLC ANNOUNCES THE PROMOTION OF FRANK BARDONARO, JR. TO PRESIDENT AND CEO

October 28, 2009 AmQuip's Board of Managers approved the promotion of Frank Bardonaro, Jr. to President and Chief Executive Officer. Previously, President and Chief Operating Officer, Bardonaro takes the reins from Richard Bard who will remain as AmQuip's Chairman.

## CELEBRATIONS

### AMQUIP vs. MANITOWOC



September 2, 2009 In showing confidence in the Philadelphia Eagles each year, Glen Tellock, the CEO for ManitoWoc/Grove Cranes and Frank Bardonaro made a small proposition. If the Packer's won, AmQuip would send cheesesteaks to ManitoWoc, when the Eagles win, Glen will cook his "world famous" beer brats for our employees in Philadelphia.

Needless to say, the ManitoWoc team arrived in Philadelphia on September 2nd bearing brats.



## NEW ADDITIONS

Congratulations to Ed and Melissa Brennan who welcomed little **Victoria Grace Brennan** (7 lbs 5 oz) into the world on Sunday, November 8, 2009 at 12:44 am.

## SAFETY CORNER

Jeff Hammons

The holidays are upon us. We celebrate friends, family, the end of a great year, or the promise of a new beginning. For many of us, this celebration includes alcohol and for some drinking is celebrating. Many states really crack down on drinking and driving with increased police patrols and check points during the holiday season. Tragically, drinking and driving crashes are one of the most easily preventable.

### Sobering Holiday Statistics

In 2008, 11,773 people were killed in alcohol-impaired driving crashes accounting for 32 % of the total motor vehicle traffic fatalities in the U. S. (NHTSA, 2008)

The National Institute on Alcohol Abuse and Alcoholism shows that more than twice the amount of people die in alcohol related crashes on New Year's Eve than on other winter evenings. (NIAAA, 2001)

During the holidays in 2002, between Thanksgiving and New Year's Eve, alcohol related crashes killed 1,561 people. That's a significant percent of people killed in all crashes. Don't want your friend to become a statistic? Then be firm and make sure they don't drive themselves home or wander home alone.

### Some Simple Steps to Safety During the Holidays

- If you drink, don't drive, no matter how little you've had.
- Designate a driver before you arrive at your function.
- If possible avoid driving during the early and late evening hours on holidays like Thanksgiving, Christmas or New Years.
- Protect yourself and passengers by wearing a safety belt at all times in case of a crash.

### Here are a couple of other things to remember:

Even during the holidays, drinking has the same effect on a person's response time, driving skills and common sense. Drinking and driving is no different during this special time than it is on any given Friday night throughout the year. A person can develop an over exaggerated sense of confidence leading one to take chances and let their guard down.

Eating before and after drinking can help a person better tolerate alcohol. Small healthy snacks help suppress the urge to overindulge at parties. Alternate alcoholic with non-alcoholic drinks during holiday parties. You will feel better in the morning than you would otherwise.

It often helps to decide how much you will drink before attending those holiday parties. Try to have a designated driver or alternate way of getting home if you drink. If possible, stay where you are.

Remember...the holidays are a time for friends, family and fun; drinking and driving does not need to be part of the celebration.

## HUMAN RESOURCES CORNER

Kristilyn Strongin

## What You Can Do to Stay Healthy During the Flu Season

- **Stay informed.** This website [www.cdc.gov/H1N1FLU/](http://www.cdc.gov/H1N1FLU/) will be updated regularly as information becomes available.
- Influenza is thought to **spread mainly person-to-person** through coughing or sneezing of infected people.
- **Take everyday actions to stay healthy.**
  - o Cover your nose and mouth with a tissue when you cough or sneeze. Throw the tissue in the trash after you use it.
  - o Wash your hands often with soap and water, especially after you cough or sneeze. Alcohol-based hands cleaners are also effective.
  - o Avoid touching your eyes, nose or mouth. Germs spread that way.
  - o Stay home if you get sick. CDC recommends that you stay home from work or school and limit contact with others to keep from infecting them.
- **Follow public health advice** regarding school closures, avoiding crowds and other social distancing measures.
- Find healthy ways to **deal with stress and anxiety.**
- Call 1-800-CDC-INFO for more information

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PRESORTED  
FIRST CLASS MAIL  
U.S. POSTAGE  
**PAID**  
PHILA PA  
PERMIT 5634

## Milestones

### 15 Years of Service

Kenneth Elwood

### 10 Years of Service

Mark Baldwin

William Fisher

David Henderson

Daniel Moriarty

Terry McGrath

William O'Brien

Athene Vassell

### 5 Years of Service

Harold Barnett

Scott Elsing

Jesse Gormley

Gary Keller

Dennis Petrikis

Thomas Rubino

Steven Saus

